

CUSTOMER:   
**Willis  
Towers  
Watson**

PARTNERS:   **Microsoft**

Willis Towers Watson is a leading global advisory, broking, and solutions company with 45,000 employees serving more than 140 countries and markets around the world. Willis Towers Watson had a legacy Citrix global deployment and was looking to move to Azure Virtual Desktop to achieve significant cost savings. The company needed the project completed within 18 months so they wouldn't have to renew their expensive Citrix license. Willis Towers Watson had a small team on this project and relied heavily on outsourced IT services. The company wanted a seamless transition to Azure Virtual Desktop with the capability to easily manage the environment at-scale for their worldwide team.

## CUSTOMER SCENARIO

**Cost-optimization:** Willis Towers Watson had a legacy Citrix global deployment and wanted to shift to Azure Virtual Desktop to achieve significant cost savings.

**Sense of urgency:** The company needed the transition to happen within the span of 18 months so that they wouldn't have to renew their Citrix license.

**Specialized support:** Willis Towers Watson was concerned about the move to PoSH for their offshore operations teams. Image management was a big issue for the company, and they needed support on their preferred process for it to be completed.

## KEYS TO WINNING

**Efficient service:** Nerdio helped Willis Towers Watson quickly install Nerdio Manager to manage Azure Virtual Desktop and prepare the environment to scale.

**Plans for expansion:** Willis Towers Watson plans to deploy anywhere from 18,000 (their current Citrix environment) to 30,000 more users on Azure Virtual Desktop.

**Support for migration:** The company currently runs a global Citrix Cloud Virtual App and Desktop Service deployment that is 95% on-premises but will migrate their datacenter hosting to Azure within 18 months.

## CUSTOMER OUTCOMES

**Quick deployment:** Willis Towers Watson has successfully migrated 2,000 users to Azure Virtual Desktop.

**Significant cost-savings:** The company is saving \$20,000 a month using Nerdio Manager for Enterprise. By using Nerdio's Advanced Auto-scaling, they have achieved an acceptable per user cost for Azure Virtual Desktop.

**Automated support:** Nerdio prepared the environment to easily scale by automating processes, standardizing images, and integrating with ServiceNow for help desk operations/tasks.

## QUOTES & EXCERPTS

*Willis Towers Watson is saving \$20,000 a month using Nerdio Manager for Enterprise and can easily continue to scale through automation and standardization.*

## MICROSOFT REP:

**Jen Roberts**