



Safe Horizon, the largest non-profit victim services agency in the United States, works with more than 250,000 children, adults, and families affected by crime and abuse in New York City each year. When the pandemic forced Safe Horizon to shift their employees to a virtual work environment, they realized their existing platform couldn't support the move. Safe Horizon engaged with Softchoice, a Nerdio partner, who brought Nerdio in to demonstrate and test their Azure Virtual Desktop platform--Nerdio Manager for Enterprise. Ultimately, Safe Horizon chose to move to native Azure Virtual Desktop with Nerdio over their existing partnership with Citrix.

CUSTOMER SCENARIO

Infrastructure support: Safe Horizon's on-premises Citrix solution couldn't support the 832 employees they were onboarding to work remotely. They needed to make a choice: upgrade Citrix or move to Azure Virtual Desktop with Nerdio.

Immediate service: As the pandemic surged in New York City, Safe Horizon needed an immediate solution to provide employees with remote-work capabilities.

More capability: With Nerdio's product and service, Azure Virtual Desktop offered a more robust solution and better support than Citrix, with the added benefits of easier management and better optimization.

KEYS TO WINNING

Cost-optimization: Nerdio reduced monthly Azure consumption costs for Safe Horizon by \$2,000 - \$3,000 allowing them to broaden the use case for Azure across the organization.

Knowledge and support: Nerdio's technical knowledge and understanding of Azure enhanced their ability to onboard and manage Safe Horizon's active monthly user base of 500 - 600.

Ease of management: Nerdio's support enabled Safe Horizon to manage their users at scale.

CUSTOMER OUTCOMES

Optimization: Nerdio's platform made the Azure Virtual Desktop solution enterprise-ready for Safe Horizon

Growth: Azure Virtual Desktop with Nerdio helped Safe Horizon grow tremendously in a short amount of time without investing a significant amount of time and energy into the platform shift.

Partnership: Safe Horizon brought in another trusted Microsoft services partner, Softchoice, to help them go remote, and Softchoice partnered with Nerdio to set-up Azure Virtual Desktop for all 832 of Safe Horizon's employees.

QUOTES & EXCERPTS

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