

CUSTOMER:  Project Management Institute.

PARTNERS:   Microsoft

The Project Management Institute (PMI) is a U.S. professional organization that supports project management education and certification. This large, not-for-profit organization, needed to onboard a team of developers based in India while keeping their data and servers within the U.S., for compliance purposes. Azure Virtual Desktop provided the right solution which Nerdio helped PMI implement quickly and effectively.

CUSTOMER SCENARIO

International software developers: Project Management Institute was working with a team of developers in India, but they needed to connect them to PMI's U.S. platform.

Data security: For compliance purposes, PMI's data had to stay onshore, which meant they needed to host their servers and data in the United States instead of fully outsourcing to India.

AVD offered a U.S. platform accessible internationally: With Nerdio's help, PMI implemented Microsoft's Azure Virtual Desktop, which enabled them to keep their information local while allowing the team in India to work 'in the U.S.' via virtual desktops.

KEYS TO WINNING

Cost-optimization: Nerdio's service has consistently saved clients four to five times their licensing fees and they were able to show PMI the numbers to back that up.

Azure expertise: At the time of deployment AVD was a new product, and few IT professionals understood it. Nerdio provided a depth of knowledge that's second only to Microsoft's in the industry.

Speed: It took PMI a few months to arrange full buy-in, during which time Nerdio provided extensive information and advice, and once they were ready, Nerdio was able to implement AVD immediately.

CUSTOMER OUTCOMES

A seamless solution: PMI was able to move their India-based developer team onto Azure Virtual Desktop quickly — Nerdio got them up and running in just one day via their Nerdio Manager for Enterprise product.

Compliance and convenience: Azure provided PMI with a platform that maintained their compliance with U.S. regulations and facilitated international collaboration.

Cost savings: PMI saves approximately \$4,800 per month in Azure spend using Nerdio Manager for Enterprise, with 100 members using their product.

QUOTES & EXCERPTS

Nerdio got PMI up and running on AVD in just one day, and the solution is now saving PMI \$4800/month

MICROSOFT REP:

Ryan Ermisch