



Newfoundland Health, an information technology and eHealth service company, provides healthcare organizations in Canada with IT services. The company had an existing VPN solution for 400 remote workers, but after the pandemic, they needed an infrastructure that could enable thousands of employees to work remotely. The organization was in a rush to deploy 1,700 users to Azure Virtual Desktop in only five days.

CUSTOMER SCENARIO

Large team: When offices closed due to the COVID-19 pandemic, Newfoundland Health needed a platform that could support more than a thousand remote workers on Azure Virtual Desktop.

VPN alternative: Newfoundland Health had an existing VPN solution, but the infrastructure was not robust enough to support their needs. The company wanted to transition to Azure Virtual Desktop immediately.

Accessibility: The company needed a platform that would support remote workers with a bring your own device (BYOD) model.

KEYS TO WINNING

Infrastructure support: Nerdio Manager for Enterprise gave Newfoundland Health the capability to add thousands of users immediately and support their remote workforce. Prior to working with Nerdio Manager and AVD, they were unable to host as many users on their platform.

Compatibility: Nerdio deployed Nerdio Manager into Newfoundland Health's Azure subscription and automatically set up host pools and desktop images. Newfoundland Health was able to roll out a proof of concept (POC) that ensured Azure Virtual Desktop was compatible with all their applications.

Fast deployment: Nerdio Manager allowed Newfoundland Health to deploy 1,700 remote desktops in five days.

CUSTOMER OUTCOMES

Cost-optimization: Newfoundland Health is saving 70% on their Azure compute and storage costs by using Nerdio's powerful auto-scaling engine, something they would not have been able to achieve alone.

Functionality: Nerdio Manager delivered all of Newfoundland Health's needed functionality.

Automation: By implementing Nerdio's Advanced auto-scaling capabilities, Newfoundland Health can automatically expand and shrink its infrastructure, optimize performance, and minimize the cost of ownership for Azure Virtual Desktop.

QUOTES & EXCERPTS

"We've advanced our capabilities quickly, achieving in nine months what would have taken us 5 or 10 years to do previously. We're seeing intrinsic benefits that make us more effective, efficient, and responsive."

– Robert Drover, Director of Newfoundland and Labrador Centre for Health Information

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