

**CUSTOMER:**  Grant Thornton**PARTNERS:**   Microsoft

The sixth-largest accounting company in the U.S., Grant Thornton, LLP, was looking for an “Easy Button” for Azure Virtual Desktop (AVD). They hadn’t used AVD before, and while they knew it would fit their needs, they found the environment challenging to adapt to. Nerdio stepped in to help them get up and running on AVD quickly and easily.

## CUSTOMER SCENARIO

**Onboarding complex software:** Grant Thornton, LLP had already decided to migrate to Azure and AVD, but the environment was too complex for them to do it alone.

**Working with overseas developers:** The company worked with a team of overseas developers, who needed access to the business’s files and data via a secure method.

**Focused test case:** Grant Thornton, LLP wanted to run a test case, migrating a limited number of users to Azure to prove out the technology and make sure it was going to be a fit.

## KEYS TO WINNING

**Deployment speed:** Nerdio helped the company set up their AVD environment in just a few days, enabling them to test AVD with Nerdio Manager and get a feel for its performance and overall value to the organization.

**Easy management:** Nerdio Manager provided Grant Thornton, LLP with the “Easy Button” they were seeking, making AVD management painless and intuitive where before it had been complicated.

**Cost optimization:** With Nerdio, the company is saving \$20,000 a month on Azure compute and storage costs.

## CUSTOMER OUTCOMES

**Secure access for overseas developers:** Nerdio Manager for Enterprise allowed Grant Thornton, LLP to provide their overseas developers with access to company data while also enabling them to “lock down” their desktops for better security.

**Cost-effective solution:** Grant Thornton, LLP is saving \$20,000 a month by using Nerdio and AVD. With 330 concurrent users, their spend is now under \$3,000.

**Expansion of user cases:** Now that they know how valuable the Nerdio and AVD partnership can be, Grant Thornton, LLP is looking for opportunities to expand to more users on a global level. They currently have three countries with their own Nerdio instance and are actively seeking more.

## QUOTES & EXCERPTS

*With 330 concurrent users, Grant Thornton, LLP is saving \$20,000 a month in Azure compute and storage costs thanks to Nerdio.*

## MICROSOFT REP:

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