

CUSTOMER:



PARTNERS:



The Colorado State Judicial Department (CJD) is a complex organization with thousands of employees across various levels of involvement in the court system. They were using RDS on premises, which didn't allow users to access their work via personal devices, even with a VPN, and that was causing problems because the CJD didn't have enough equipment for everyone. The state had to decide whether to invest in more hardware or move to a cloud-based model. They liked Azure Virtual Desktop, but their experience with the service was limited and they needed assistance implementing it effectively. That's where Nerdio came in.

## CUSTOMER SCENARIO

**Serious privacy needs:** Because they process numerous court cases full of sensitive information every day, the CJD needed to know their virtual desktop solution would be accessible to their employees while still being secure against outside threats.

**Not enough equipment:** The organization needed to set up AVD for 4,000 remote users, 1,500–2,000 of whom didn't have a laptop. Given the limitation of users not allowed to access work files on their personal computers, this was a major issue for upper management.

**Budget concerns:** The CJD considered going with VMWare Horizon, as they liked the orchestration and auto-scaling functionalities, but the service was too expensive for their budget. Nerdio is a fraction of the price of VMWare which made the decision to move to Native AVD even easier.

## KEYS TO WINNING

**Broader support:** With Nerdio Manager for Enterprise, the CJD could support all their remote employees, including those without work laptops.

**Ease of management:** Nerdio assisted the organization in implementing and customizing AVD, offering them an easier way to use a complex solution.

**Cost optimization:** Combined with Nerdio Manager, AVD was able to offer the same functionality as VMWare Horizon for a significantly more affordable cost.

## CUSTOMER OUTCOMES

**Budget-friendly functionality:** The CJD currently has 300 active users, with plenty of room to scale-out as they migrate more employees to Azure. And they're saving about \$3,000 a month in Azure compute and storage costs thanks to Nerdio's powerful autoscaling engine.

**Access and security:** With Nerdio Manager for Enterprise, the CJD can empower their remote employees with 24/7 access to their work files — without sacrificing security.

**Seamless integration:** Nerdio Manager made integrating AVD with the organization's many internal-only and remote apps easy and fast.

## QUOTES & EXCERPTS

*Nerdio is saving the Colorado State Judicial Department  
~\$3,000 a month.*

## MICROSOFT REP:

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